PRESS RELEASE
For immediate release

Via Capitale Launches Parnership with Leading Mortgage Financing Ally

Montreal, January 22, 2021 - Quebec real estate banner **Via Capitale** is proud to announce that it has entered into an agreement with Montreal-based mortgage firm **Orbis Group**. At the heart of this agreement is complementary access to residential and commercial financing for Via Capitale customers, with competitive rates and expert advice.

Effective today, the partnership offers clients who do business with a Via Capitale broker access to an alternative loan, a multi-unit loan or a commercial loan with advantageous terms through a mortgage broker with Orbis Group.

- "Via Capitale is once again distinguished from other banners by its continuous innovation, illustrated through its increasingly diverse and competitive portfolio of borrowing solutions. We are pleased to be able to meet the growing demand of a booming market," said Luc Poupart, President and CEO of Via Capitale.
- Teddy Kyres, President of Orbis Group and mortgage broker agrees. "We are delighted to meet the mortgage needs of Via Capitale clients with the same care and individual attention that we have grown a reputation for, while expanding our presence across Quebec. In addition, our mortgage brokers and clients will benefit from access to Via Capitale's unique mortgage protection program for those eligible. I am confident that this partnership will result in a high-quality experience for our collective community of customers."

Mortgage Protection

Via Capitale is a pioneer of buyer and seller protections and is now recognized as the only real estate banner to offer mortgage protection. It has been available since 1993 to buyers who take out a traditional loan through its financial partners, Desjardins, National Bank and BMO.

Thanks to this new partnership, the banner is pleased to announce that clients of its real estate brokers can also benefit from it, when they take out an alternative loan for a closed term with Orbis Group. Certain conditions apply.

Mortgage coverage refunds mortgage payments in the event of job loss or death (capital and interest), subject to other conditions.

About Orbis Group

Orbis Group is a mortgage firm with access to many lending institutions across Canada, including large financial institutions, credit unions, trust companies and private lenders. The group has been operating since 2018 and its expertise is based on personalized financial service offered by experienced mortgage brokers who help their clients achieve their borrowing goals through flexible, tailored solutions. Visit groupeorbis.com/en/ to learn more.

About Via Capitale

Via Capitale is a leader in real estate, founded in Quebec 30 years ago. Its mission is to offer exceptional customer service to its clients by focusing on professionalism, innovation and a humane approach, throughout the thousands of real estate transactions concluded by its 900 and more brokers throughout Quebec. Via Capitale is a division of Bridgemarq Real Estate Services, an income trust listed on the Toronto Stock Exchange under the symbol TSX: BRE. TO. For more information, visit viacapitalevendu.com.

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